

# JOSE ANGELO UY

Project Manager

+ (63) 939 493 6662  
Philippines  
joseangelouy@gmail.com

---

## PROFESSIONAL EXPERIENCE

---

### Freelance Project Manager (2024 - Present)

- Managed **3 concurrent workstreams** across Growth, Marketing & Sales Enablement; Product & QA; and Operations & Project Coordination, coordinating **6 stakeholders** and supporting key campaign, automation, and product deliverables
- Launched outbound marketing, sales enablement, and lead generation initiatives that contributed to **\$5,400 in MRR** within **4 months**
- Built outbound lead generation systems by sourcing **30,000+ leads** through Apollo and manual research across **12 ICP segments**, and setting up **4 sending domains** to support **7 outbound campaigns**
- Created **3 reusable ClickFunnels** funnel templates and adapted them into **24 landing and conversion pages**, contributing to **1,000+ captured leads**
- **Built 9 GoHighLevel automation templates** and **deployed 30+ workflow variations** based on lead source, user intent, and campaign type, covering lead capture, CRM status updates, autoresponders, and SMS follow-ups

### Project Manager at Wideout Workforces Inc (2023 - 2024)

- Managed new client activations that **drove \$10,000 in MRR**
- Led an organization-wide training system revamp, **reducing average training duration by 30%**
- Built a revenue capture initiative for unbilled work, **adding about \$2,000 in MRR per team** through revised billing packages and client visibility tools
- Led a quality improvement initiative that **raised team performance from 70% to 100% in 1 month**, contributing to **\$2,500 in new revenue per month**

### Knowledge and Process Lead at Wideout Workforces Inc (2020 - 2023)

- Piloted new business lines, earning positive client feedback, **expanding the team by 4 hires** and **generating \$8,000 in MRR**
- Rolled out a new project management system and prioritization model, **cutting average handling time by 65%**
- **Earned 100% positive monthly feedback** through consistent execution and cross-functional support
- Built process documentation, benchmarks, and quality handbooks aligned with SLA targets and live performance data
- Maintained client quality standards that supported multiple renewals and business expansion into web development and ERP system management

### Quality Assurance Specialist at Wideout Workforces Inc (2019 - 2020)

- **Evaluated and tested 1,000+ ad units** across standard, rich media, and video formats, ensuring 98% compliance with client specifications for design, trackers, and functionality
- **Developed and implemented 15 test cases**, improving testing coverage for teams servicing clients such as The Weather Channel, Disney, and DoorDash

### Engineering Supervisor at CDO Foodsphere Inc (2016 - 2019)

- Established an in-house calibration laboratory, **saving \$95,000** annually and **improving process efficiency by 45%**
- Administered the Plant Maintenance system for 50 assets, **improving maintenance response time by 20% and equipment uptime by 83%**
- Participated in all internal and external audits, including ISO, DENR, and Halal, as Engineering's HACCP representative, **helping maintain 100% compliance** with standards and protocols

---

## EDUCATION

### Batangas State University (2009 - 2015)

Bachelor of Science in Petroleum Engineering